

The Arc of Monroe County, a family oriented non-profit organization dedicated to improving support and programs available for individuals with intellectual and developmental disabilities, is seeking a **President/Chief Executive Officer (CEO)**. The CEO will be responsible for leading the organization through a significant organizational shift from fee for service billing to a managed care model. The successful candidate must have experience with change management, experience with mergers, financial controls, an understanding of the NYS Medicaid regulatory environment, high emotional intelligence and a passion for serving those with intellectual and developmental disabilities. The CEO will work in collaboration with the Board of Directors, employees, individuals receiving services and their families, the community-at-large, and legislative and community leaders to enhance the quality of life for people with developmental disabilities in the least restrictive settings as possible.

The ideal candidate will have proven leadership experience, a high degree of financial literacy and thorough knowledge of the principals and practices of person-centered service delivery to the developmentally disabled. The successful candidate will ensure that the programs and services offered by the ARC are best in class and are operating in accordance with applicable local, state, and federal laws and regulations. Reporting to the Board of Directors, the CEO will be accountable for the successful fiscal management and growth of a 45-million-dollar organization, including corporate compliance, and success of all programs and business ventures. Required competencies include: basic leadership orientation, business acumen, strategic thinking, creativity, visionary outlook, strong written and verbal communication skills, comfort with diversity, managing through systems, quality orientation, decision-making skills and optimism. The CEO will be a team player who can demonstrate and share the agency's mission to build an inclusive society where the people they support may live truly integrated lives and reach their full potential as part of the community.

A Master's degree in Human Services, Social Work, Special Education or a closely related field is required. A minimum of eight years of senior level experience managing programs directly related to individuals with intellectual/developmental disabilities is required. The ideal candidate would also have demonstrated experience with agency level management responsibilities. Qualified candidates may submit a resume and cover letter to MaryEllen Carlo, Director of Search Services at Career Partners International Buffalo | Niagara, at mecarlo@cpibn.com.